

MD ANALYSIS

CA 5 December Analysis

GAT Constitutional Area 5 Leader: TAE-SUP LEE

July 2017 to December 2018 (6 months) Results

CA 5	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019
New Clubs	188	175	149	122	79
Charter Members	6348	6055	5459	4621	3015
New Members	18871	18316	19439	23231	17931
Drops	16688	19051	17746	24612	18639
Net Growth	9815	6969	8571	5019	3801

December (Only Results)

CA 5	Dec-15	Dec-16	Dec-17	Dec-18
New Clubs	36	32	14	10
Charter Members	1255	1058	532	410
New Members	1753	2234	2544	1959
Drops	5011	5127	6056	7994
Net Growth	-1777	-1576	-2789	-5457

Statement for 2nd Quarter Results(previous 3 years)

CA 5	2015-2016 2nd Qtr	2016-2017 2nd Qtr	2017-2018 2nd Qtr
New Clubs	115	85	75
Charter Members	3875	2895	2530
New Members	6449	6682	7992
Drops	7606	7083	9236
Net Growth	3340	3021	1822

MD Wise Analysis

MD	GMT Area	CA 5	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019
300	Rep Of China	New Clubs	41	10	23	17	18
		Charter Members	1276	508	810	706	681
		New Members	5330	5271	4985	6150	5292
		Drops	4681	4919	4577	4437	2466
		Net Growth	2343	1373	1632	2929	3947
Total	Pei-Jen Chen	New Clubs	41	10	23	17	18
		Charter Members	1276	508	810	706	681
		New Members	5330	5271	4985	6150	5292
		Drops	4681	4919	4577	4437	2466
		Net Growth	2343	1373	1632	2929	3947

December (Only) Results

MD	GMT Area	CA 5	Dec-15	Dec-16	Dec-17	Dec-18
300	Rep Of China	New Clubs	1	2	2	1
		Charter Members	60	80	77	35
		New Members	253	223	565	228
		Drops	1419	1318	710	1245
		Net Growth	-1051	-898	-15	-941
Total	Pei-Jen Chen	New Clubs	1	2	2	1
		Charter Members	60	80	77	35
		New Members	253	223	565	228
		Drops	1419	1318	710	1245
		Net Growth	-1051	-898	-15	-941

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 5	2015-2016 2nd Qtr	2016-2017 2nd Qtr	2017-2018 2nd Qtr
300	Rep Of China	New Clubs	3	9	6
		Charter Members	171	292	207
		New Members	952	1107	1399
		Drops	1672	1499	896
		Net Growth	-434	65	811
Total	Pei-Jen Chen	New Clubs	3	9	6
		Charter Members	171	292	207
		New Members	952	1107	1399
		Drops	1672	1499	896
		Net Growth	-434	65	811

MD Wise Analysis

MD	GMT Area	CA 5	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019
354	Republic Of Korea	New Clubs	10	10	18	9	10
		Charter Members	368	357	574	343	250
		New Members	2312	2087	2571	1598	1985
		Drops	2115	2620	2152	2616	2378
		Net Growth	753	35	1095	-575	-45
355	Republic Of Korea	New Clubs	5	5	1	9	4
		Charter Members	206	199	38	349	138
		New Members	2272	2284	2014	2106	2017
		Drops	1773	2149	1949	1833	2194
		Net Growth	807	444	188	749	55
356	Republic Of Korea	New Clubs	4	13	8	4	6
		Charter Members	131	449	364	159	267
		New Members	2047	2166	1938	2040	2286
		Drops	1849	2063	1958	1552	1948
		Net Growth	412	758	484	750	684
Total	Chul-Jae Lee	New Clubs	19	28	27	22	20
		Charter Members	705	1005	976	851	655
		New Members	6631	6537	6523	5744	6288
		Drops	5737	6832	6059	6001	6520
		Net Growth	1972	1237	1767	924	694

December (Only) Results

MD	GMT Area	CA 5	Dec-15	Dec-16	Dec-17	Dec-18
354	Republic Of Korea	New Clubs	1	3	0	3
		Charter Members	69	78	0	82
		New Members	406	817	312	355
		Drops	900	914	1097	928
		Net Growth	-401	-10	-774	-477
355	Republic Of Korea	New Clubs	2	0	0	1
		Charter Members	73	3	15	32
		New Members	302	306	242	256
		Drops	752	759	595	830
		Net Growth	-373	-438	-321	-533
356	Republic Of Korea	New Clubs	4	2	2	2
		Charter Members	129	64	48	70
		New Members	241	210	297	509
		Drops	392	600	444	491
		Net Growth	8	-319	-80	97
Total	Chul-Jae Lee	New Clubs	7	5	2	6
		Charter Members	271	145	63	184
		New Members	949	1333	851	1120
		Drops	2044	2273	2136	2249
		Net Growth	-766	-767	-1175	-913

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 5	2015-2016 2nd Qtr	2016-2017 2nd Qtr	2017-2018 2nd Qtr
354	Republic Of Korea	New Clubs	7	11	5
		Charter Members	227	327	222
		New Members	948	1447	741
		Drops	1325	1220	1529
		Net Growth	-104	595	-527
355	Republic Of Korea	New Clubs	3	1	1
		Charter Members	133	27	56
		New Members	823	678	735
		Drops	1195	1062	988
		Net Growth	-210	-322	-158
356	Republic Of Korea	New Clubs	9	6	3
		Charter Members	311	257	124
		New Members	729	611	737
		Drops	940	923	841
		Net Growth	250	-35	64
Total	Chul-Jae Lee	New Clubs	19	18	9
		Charter Members	671	611	402
		New Members	2500	2736	2213
		Drops	3460	3205	3358
		Net Growth	-64	238	-621

MD Wise Analysis

MD	GMT Area	CA 5	2017-2018	2018-2019
335	Japan	New Clubs	0	0
		Charter Members	0	0
		New Members	673	589
		Drops	462	432
		Net Growth	240	194
330	Japan	New Clubs	0	0
		Charter Members	0	0
		New Members	525	514
		Drops	518	522
		Net Growth	54	22
334	Japan	New Clubs	1	0
		Charter Members	21	0
		New Members	659	659
		Drops	699	672
		Net Growth	17	12
331	Japan	New Clubs	1	0
		Charter Members	22	0
		New Members	269	269
		Drops	189	224
		Net Growth	110	58
332	Japan	New Clubs	0	0
		Charter Members	0	0
		New Members	418	376
		Drops	379	372
		Net Growth	59	28
333	Japan	New Clubs	0	0
		Charter Members	0	0
		New Members	563	478
		Drops	550	569
		Net Growth	37	-74
336	Japan	New Clubs	1	0
		Charter Members	43	0
		New Members	622	624
		Drops	601	513
		Net Growth	81	143
337	Japan	New Clubs	0	2
		Charter Members	0	51
		New Members	623	558
		Drops	616	601
		Net Growth	30	30
Total		New Clubs	3	2
Masayoshi Maruyama,		Charter Members	86	51
Yasuhisa Nakamura		New Members	4352	4067
		Drops	4014	3905
		Net Growth	628	413

December (Only) Results

MD	GMT Area	CA 5	Dec-17	Dec-18
335	Japan	New Clubs	0	0
		Charter Members	0	0
		New Members	75	44
		Drops	178	161
		Net Growth	-102	-111
330	Japan	New Clubs	0	0
		Charter Members	0	0
		New Members	54	39
		Drops	167	134
		Net Growth	-105	-94
334	Japan	New Clubs	0	0
		Charter Members	0	0
		New Members	55	91
		Drops	284	303
		Net Growth	-223	-205
331	Japan	New Clubs	0	0
		Charter Members	1	0
		New Members	26	36
		Drops	41	73
		Net Growth	-13	-36
332	Japan	New Clubs	0	0
		Charter Members	0	0
		New Members	27	29
		Drops	113	102
		Net Growth	-85	-73
333	Japan	New Clubs	0	0
		Charter Members	0	0
		New Members	41	52
		Drops	171	213
		Net Growth	-130	-159
336	Japan	New Clubs	0	0
		Charter Members	1	0
		New Members	40	78
		Drops	181	153
		Net Growth	-137	-74
337	Japan	New Clubs	0	1
		Charter Members	0	24
		New Members	64	46
		Drops	206	171
		Net Growth	-141	-101
Total		New Clubs	0	1
Masayoshi Maruyama,		Charter Members	2	24
Yasuhisa Nakamura		New Members	382	415
		Drops	1341	1310
		Net Growth	-936	-853

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 5	2017-2018 2nd Qtr
335	Japan	New Clubs Charter Members New Members Drops Net Growth	0 0 254 263 -3
330	Japan	New Clubs Charter Members New Members Drops Net Growth	0 0 179 250 -50
334	Japan	New Clubs Charter Members New Members Drops Net Growth	0 0 221 400 -165
331	Japan	New Clubs Charter Members New Members Drops Net Growth	1 22 90 90 24
332	Japan	New Clubs Charter Members New Members Drops Net Growth	0 0 117 179 -59
333	Japan	New Clubs Charter Members New Members Drops Net Growth	0 0 178 271 -88
336	Japan	New Clubs Charter Members New Members Drops Net Growth	0 14 218 302 -64
337	Japan	New Clubs Charter Members New Members Drops Net Growth	0 0 234 349 -111
Total	Masayoshi Maruyama, Yasuhisa Nakamura	New Clubs Charter Members New Members Drops Net Growth	1 36 1491 2104 -516

MD Wise Analysis

MD	GMT Area	CA 5	2018-2019
310	Thailand	New Clubs	5
		Charter Members	209
		New Members	386
		Drops	462
		Net Growth	197
Total	Prayat Sirinaphaphan	New Clubs	5
		Charter Members	209
		New Members	386
		Drops	462
		Net Growth	197

MD Wise Analysis

MD	GMT Area	CA 5	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019
NA	Undistricted	New Clubs	0	0	0	0	2
		Charter Members	0	0	0	0	40
		New Members	3	2	15	3	2
		Drops	3	36	12	32	18
		Net Growth	0	-34	3	-29	24
303	Hong Kong China Macao	New Clubs	2	3	3	0	0
		Charter Members	50	98	83	0	0
		New Members	228	158	138	0	0
		Drops	169	175	141	0	0
		Net Growth	124	99	89	0	0
	China	New Clubs	92	108	80	35	6
		Charter Members	3408	3751	3141	1697	493
		New Members	4150	4328	5403	4567	39
		Drops	2841	4416	4664	7140	2400
		Net Growth	5036	4063	4396	-322	-1519
Total	Ziyu Lin	New Clubs	94	111	83	35	8
		Charter Members	3458	3849	3224	1697	533
		New Members	4381	4488	5556	4570	41
		Drops	3013	4627	4817	7172	2418
		Net Growth	5160	4128	4488	-351	-1495

December (Only) Results

MD	GMT Area	CA 5	Dec-15	Dec-16	Dec-17	Dec-18
NA	Undistricted	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	2	0	0
		Drops	2	5	26	9
		Net Growth	-2	-3	-26	-9
303	Hong Kong China Macao	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	20	11	0	0
		Drops	37	13	0	0
		Net Growth	-14	-2	0	0
	China	New Clubs	26	24	5	0
		Charter Members	871	791	233	67
		New Members	387	511	545	14
		Drops	432	531	732	1779
		Net Growth	922	860	100	-1660
Total	Ziyu Lin	New Clubs	26	24	5	0
		Charter Members	871	791	233	67
		New Members	407	524	545	14
		Drops	471	549	758	1788
		Net Growth	906	855	74	-1669

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 5	2015-2016 2nd Qtr	2016-2017 2nd Qtr	2017-2018 2nd Qtr
NA	Undistricted	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	2	7	0
		Drops	5	6	30
		Net Growth	-3	1	-30
303	Hong Kong China Macao	New Clubs	0	1	0
		Charter Members	14	33	0
		New Members	40	34	0
		Drops	57	37	0
		Net Growth	3	31	0
	China	New Clubs	78	45	32
		Charter Members	2632	1668	1173
		New Members	1932	1739	1903
		Drops	910	840	1241
		Net Growth	3855	2754	2025
Total	Ziyu Lin	New Clubs	78	46	32
		Charter Members	2646	1701	1173
		New Members	1974	1780	1903
		Drops	972	883	1271
		Net Growth	3855	2786	1995

MD Wise Analysis

MD	GMT Area	CA 5	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019
NA	Undistricted	New Clubs	0	0	0	5	1
		Charter Members	0	0	0	145	78
		New Members	0	0	0	45	28
		Drops	0	0	0	122	49
		Net Growth	0	0	0	80	59
301	Philippines	New Clubs	24	14	5	11	15
		Charter Members	628	353	134	389	439
		New Members	931	740	890	903	784
		Drops	2281	1362	1146	1206	1790
		Net Growth	-649	-178	-81	164	-484
308	Brunei Malaysia Singapore	New Clubs	7	5	6	12	9
		Charter Members	195	168	174	281	291
		New Members	952	809	938	886	818
		Drops	398	720	515	754	730
		Net Growth	804	324	654	465	436
204	Cnmi Guam Marshall Islands	New Clubs	0	1	0	0	0
		Charter Members	1	33	0	0	46
		New Members	42	58	38	43	53
		Drops	51	58	70	129	126
		Net Growth	-1	36	-31	-86	-11
Total	Ek Phang Bobby Eng	New Clubs	31	20	11	28	25
		Charter Members	824	554	308	815	854
		New Members	1925	1607	1866	1877	1683
		Drops	2730	2140	1731	2211	2695
		Net Growth	154	182	542	623	0

December (Only) Results

MD	GMT Area	CA 5	Dec-15	Dec-16	Dec-17	Dec-18
NA	Undistricted	New Clubs	0	0	1	1
		Charter Members	0	0	28	21
		New Members	0	0	3	0
		Drops	0	0	3	26
		Net Growth	0	0	28	-5
301	Philippines	New Clubs	0	1	2	0
		Charter Members	4	22	53	8
		New Members	61	87	87	79
		Drops	582	474	511	747
		Net Growth	-510	-363	-367	-648
308	Brunei Malaysia Singapore	New Clubs	1	0	1	1
		Charter Members	22	14	31	54
		New Members	46	34	41	51
		Drops	145	170	293	257
		Net Growth	-71	-104	-217	-140
204	Cnmi Guam Marshall Islands	New Clubs	0	0	0	0
		Charter Members	0	0	0	1
		New Members	1	3	5	16
		Drops	32	28	36	45
		Net Growth	-30	-24	-31	-27
Total	Ek Phang Bobby Eng	New Clubs	1	1	4	2
		Charter Members	26	36	112	84
		New Members	108	124	136	146
		Drops	759	672	843	1075
		Net Growth	-611	-491	-587	-820

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 5	2015-2016 2nd Qtr	2016-2017 2nd Qtr	2017-2018 2nd Qtr
NA	Undistricted	New Clubs	0	0	5
		Charter Members	0	0	144
		New Members	0	0	6
		Drops	0	0	18
		Net Growth	0	0	134
301	Philippines	New Clubs	7	4	8
		Charter Members	191	86	217
		New Members	407	492	490
		Drops	775	723	724
		Net Growth	-141	-132	9
308	Brunei Malaysia Singapore	New Clubs	2	4	4
		Charter Members	57	103	102
		New Members	298	250	218
		Drops	256	294	397
		Net Growth	125	88	-57
204	Cnmi Guam Marshall Islands	New Clubs	0	0	0
		Charter Members	1	0	0
		New Members	40	14	20
		Drops	43	32	55
		Net Growth	1	-17	-35
Total Ek Phang Bobby Eng		New Clubs	9	8	17
		Charter Members	249	189	463
		New Members	745	756	734
		Drops	1074	1049	1194
		Net Growth	-15	-61	51

MD Wise Analysis

MD	GMT Area	CA 5	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019
NA	Undistricted	New Clubs	1	1	0	1	0
		Charter Members	24	29	0	20	0
		New Members	7	19	8	9	17
		Drops	28	14	12	24	46
		Net Growth	3	38	-4	5	-29
310	Thailand	New Clubs	2	5	5	13	0
		Charter Members	61	110	141	358	0
		New Members	597	394	501	362	0
		Drops	499	519	550	540	0
		Net Growth	183	11	146	209	0
303	Hong Kong China Macao	New Clubs	0	0	0	3	1
		Charter Members	0	0	0	88	32
		New Members	0	0	0	167	157
		Drops	0	0	0	213	127
		Net Growth	0	0	0	52	74
Total	Teresa Mann	New Clubs	3	6	5	17	1
		Charter Members	85	139	141	466	32
		New Members	604	413	509	538	174
		Drops	527	533	562	777	173
		Net Growth	186	49	142	266	45

December (Only) Results

MD	GMT Area	CA 5	Dec-15	Dec-16	Dec-17	Dec-18
NA	Undistricted	New Clubs	1	0	0	0
		Charter Members	27	0	0	0
		New Members	3	0	0	2
		Drops	0	2	8	43
		Net Growth	30	-2	-8	-41
310	Thailand	New Clubs	0	0	1	0
		Charter Members	0	6	43	0
		New Members	33	30	57	0
		Drops	318	313	254	0
		Net Growth	-285	-273	-146	0
303	Hong Kong China Macao	New Clubs	0	0	0	0
		Charter Members	0	0	2	0
		New Members	0	0	8	19
		Drops	0	0	6	20
		Net Growth	0	0	4	0
Total	Teresa Mann	New Clubs	1	0	1	0
		Charter Members	27	6	45	0
		New Members	36	30	65	21
		Drops	318	315	268	63
		Net Growth	-255	-275	-150	-41

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 5	2015-2016 2nd Qtr	2016-2017 2nd Qtr	2017-2018 2nd Qtr
NA	Undistricted	New Clubs	1	0	1
		Charter Members	29	0	20
		New Members	15	4	7
		Drops	0	7	21
		Net Growth	48	-3	6
310	Thailand	New Clubs	5	4	7
		Charter Members	109	102	186
		New Members	263	299	201
		Drops	428	440	364
		Net Growth	-50	-4	34
303	Hong Kong China Macao	New Clubs	0	0	2
		Charter Members	0	0	43
		New Members	0	0	44
		Drops	0	0	28
		Net Growth	0	0	62
Total	Teresa Mann	New Clubs	6	4	10
		Charter Members	138	102	249
		New Members	278	303	252
		Drops	428	447	413
		Net Growth	-2	-7	102

